

Top Hospitality Furniture Manufacturer In Vietnam Your trusted partner for indoor and outdoor furniture





OVERVIEW

Established in 2006, **ALLIANCE CONSTRUCTION & TRADING COMPANY LIMITED** has been specialized in exporting luxury hotel furniture which is located in Long An province and taken one and a half hours drive from Ho Chi Minh airport / downtown. In the present, ALLIANCE FURNITURE FACTORY becomes "One Stop Solutions" for hospitality furniture industry in house facilities consisting of Wooden factory, Upholstery factory and Metal factory.

The combination of cutting-edge technology and over 500 well-qualified craftsmen, our factories have made an effort to satisfy worldwide clients' requirements, that brings ALLIANCE FURNITURE FACTORY the leading position in the industry of hospitality furnishing manufactures in Vietnam.

The capacity of our production has reached at 200 containers per month and exported more than 300 luxury hotel guest rooms every week. We take pride in building long-term relationships with most of hospitality brands such as Hyatt, Hilton, Marriott, Sheraton, Doubletree and so on.

Our business guideline based on quality, schedule and client's satisfaction.





MILESTONES

With hard work, Alliance has achieved great milestones



Established with headquarter in the center and a 1-hecta factory in Thu Duc District, HCMC.

Placed first step into 5* and above hotel & resort sector with the Sofitel Saigon Hotel project.

Proudly involved in the Sheraton Grand Da Nang project for its readiness to host the APEC Meeting.

Moved to 5-hecta production plant in Long An equipped with modern machinery system from Europe.



SERVICE

- Execute all interior decoration projects both local & global including:
 - 4-5 and 6 star hotels, resorts
 - High class restaurants
 - Commercial convention wedding centers
 - High class apartments
- Manufacture indoor & outdoor furniture for export





PROFILE & CONTACT

Factory Name:	ALLIANCE CONSTRUCTION AND TRADING COMPANY LIMITED Date: 01-Thg7-22						e: 01-Thg7-22		
Factory Address:	Lot 21-23, Road 15B, Tan Duc Industrial Park, Huu Thanh Commune, Duc Hoa Ward, Long An Province								
Telephone/Fax:	(+84) (27) 2249-6755 / (+84) (27) 2249-6758								
Year of The Factory:	2006								
Factory Contact :	Mr. Jack (Thai Anh VU) - Vietnam Contact					Title:	Sales & Marketing Manager		
						Mobile: (+84) 937.474.613 / (+84) 986.796.725 Whatsapp/Wechat/Zalo: 0937.474.613			
	Mr. Loc - US Contact								
	Email: loc.nguyentan@alliancevn.com				Phone:	Phone: (832)818 7089			
Factory Facilities	Employees	Total Bu	otal Building m ² Product		on Area m ²		Warehouse m ²		
	500	50,	50,000 26		000		2,000		
Production Info:	Capacity per Month CONTAINERS		Present Year Sales US\$		s US\$		Previous Year Sales US\$		
	Average:	150	25 millions				30 millions		
	Max. Capacity:	200							
Audit	Smeta	x	BSCI		Other		FSC		
List all product categories		Bedroon	n set (50%), Livi	ng room (20%)	, Casegoods	(20%), O	thers (10%)		
& (%) of total business:				-					
& (%) of total business: Major Customers	Bludot	Wholesale Clie	nts: Mitchell Go	ld + Bob Willia	ms, Otipoti, S		al, Creation Hospitality, Iodloft, Parachute, Urban,		



PROFILE & CONTACT

FOB Port(s) Available:	Cat Lai - HCM, Cai Mep - Vung Tau							
Payment term	TT at sight (30% deposit and 70% balance against copy of shipping documents)							
Sample Cost	The samples will be charged FOBx2 but we will refund FOB when the customer places an order.							
Sample Lead Time:	15-20 days							
Costing Lead Time:	7-10 days							
Production Lead Time for Initial Order/ New Item:	60 days							
Production Lead Time for Re- orders/Repeat Item:	45 days							
MOQ:	MOQ: 100pcs/item for ranges' mixed items, if range only has 1 or 2 items, MOQ: 1 container/item. - First order: Can be accepted 1-3 containers. - Repeated order: Minimum 5 containers/order (can be mixed 4-5 items). As discussed, we hope that repeated order will be regular, no meaning that there force to have an order every month but there will be within a short time as 1-2 months, if too long time, price will be affected.							
Packing experience	Drop test	X	ISTA 1A	x	ISTA3A	x	Other : ECO packaging	
Reach experience		x						
EUTR		x						
Construction	FA	x	Semi KD	X	Fully KD - fl	at pack	X	
	Solid wood Sp	ecies: White oak.	ash, walnut. tea	ak, poplar, acaci	a, mahoganv			
List materials used & Source	Solid wood Species: White oak, ash, walnut, teak, poplar, acacia, mahogany erials used & Source Used: MDF, Plywood, Laminate, Melamine							
	Finishing: PU, MPU, N/C, Waterbase, Oiling							





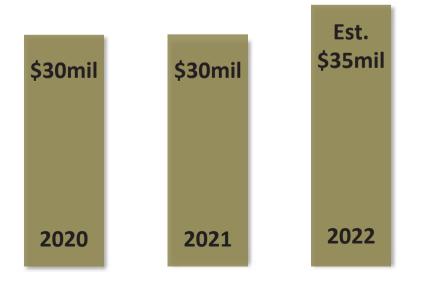
STAFFS

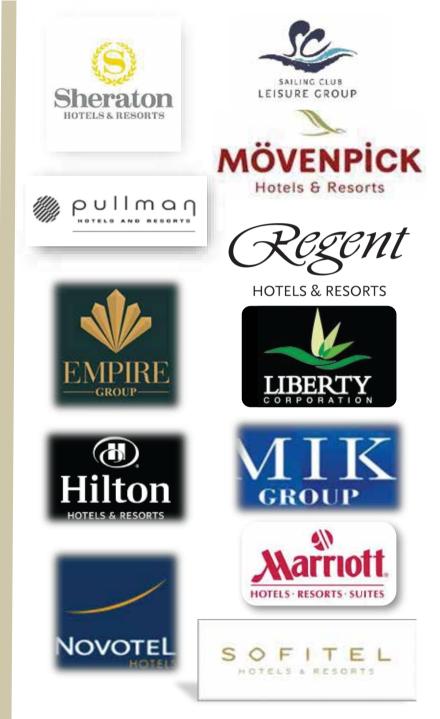
- 200 professional office staff.
- 2,000 workers, including 500 people at Factory & 1,500 people at Construction Sites.
- Headquarter in HCMC with 2 representative offices in Da Nang & Phu Quoc.



FIGURES at a GLANCE

 Revenues for Export in the latest 3 years shown in charts:







LOCAL HOSPITALITY MARKET

Alliance becomes one of the leading hospitality furnishing providers/manufacturers in Vietnam



Movenpick Phu Quoc



Ha Long
Ha Noi
Hai Phong
Da Nang
Quy Nhon
Nha Trang



Sofitel Saigon Plaza Ho Chi Minh



Vung Tau

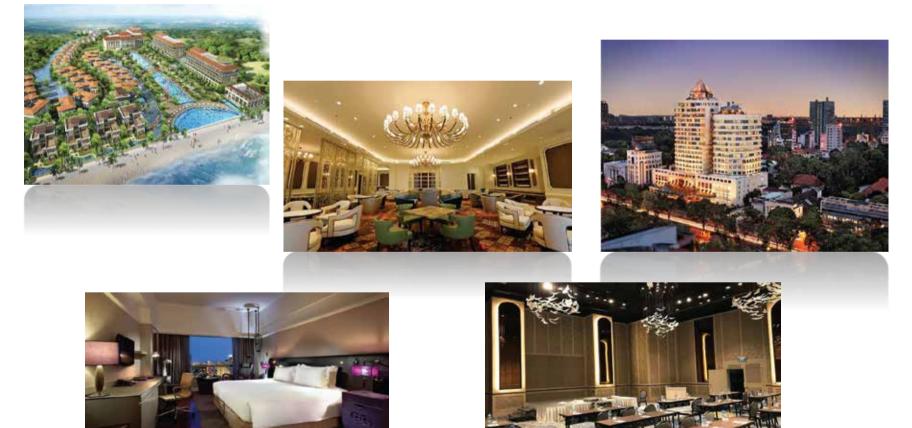


SHERATON GRAND DANANG
SOFITEL SAIGON PLAZA
MOVENPICK PHU QUOC
REGENT PHU QUOC
INTERCONTINENTAL HA LONG
PARK HAYATT PHU QUOC
PART HAYATT SAI GON





HOTELS AND RESORT PROJECTS GLOBALLY: HYATT, HILTON, MARRIOTT, SHERATON, DOUBLETREE AND SO ON.

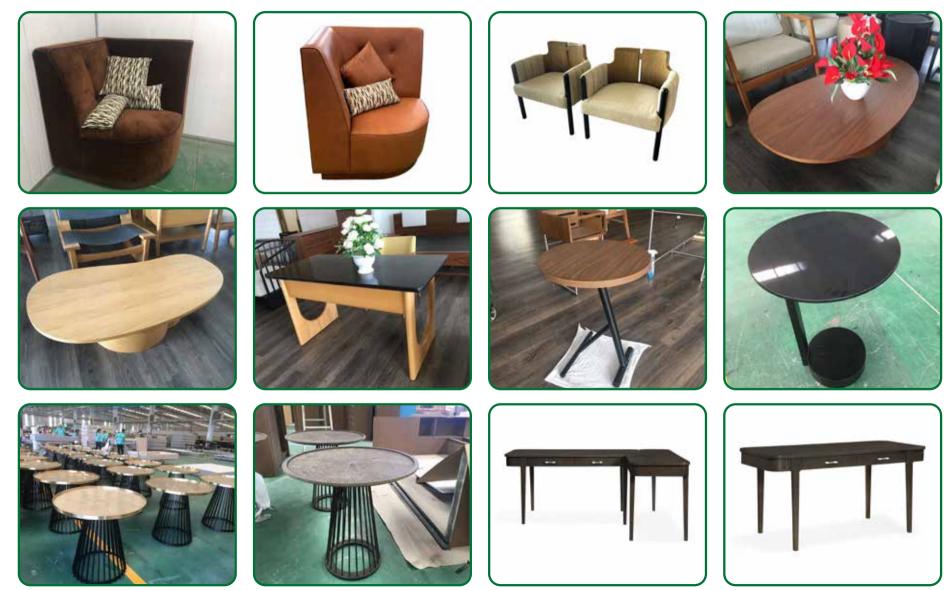


















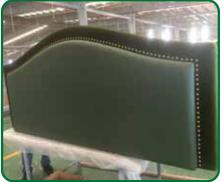




















































ALLIANCE FACTORY OVERVIEW



SHOWROOM



RAW MATERIAL AND PRODUCTS WAREHOUSER









PRODUCTION AREA 1/CUTTING AREA







2/SHARPING AREA







3/ASSEMBLYING AREA











4/ FINISHING LINE AREA





5/QC FINAL INSPECTION AREA















7/LOADING AREA









FACTORY AUDIT





- FSC CoC: Certificated by August 2022
- SEDEX-SMETA: Certificated by September 2022











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Factory:	Lot 21-23, Road 15B, Tan Duc Industrial Park, Huu Thanh Commune, Long An Province Tel: 027 2249 6755